

## Track Record of Success

**Hochman Salkin Toscher Perez P.C.** has been handling civil and criminal tax disputes against federal and state agencies for over 60 years.



**W**hen partners Bruce Hochman and Avram Salkin founded Hochman Salkin Toscher Perez P.C. more than 60 years ago, they sought to build a firm of attorneys with exceptional experience who would achieve superior results for clients. Now led by Steven Toscher and Dennis Perez, the firm is known throughout the United States for resolving sensitive and complex tax problems with credibility, dedication, and innovation.

“We differentiate ourselves with the firm’s longevity, stability, and depth of experience,” says Perez.

Based in Beverly Hills, Hochman Salkin Toscher Perez is considered a powerhouse boutique firm providing unmatched tax controversy and litigation services. Its depth of specialization, courtroom experience, and deep bench of former Government tax litigators set the firm apart. Many of its attorneys hold advanced tax degrees from prestigious universities, have served as Attorney Advisors

in the United States Tax Court, are Certified Tax Specialists under the California State Bar, and are members of the prestigious American College of Tax Counsel, achievements not commonly found at other firms given the stringent requirements.

The firm is home to former trial lawyers from the Department of Justice and IRS Office of Chief Counsel. Sandra Brown and Evan Davis lead the firm’s white collar and criminal tax practice. Both came from the Tax Division of the United States Attorney’s Office in Los Angeles, Brown having served as chief of the division as well as Acting United States Attorney.

“We know how the process works from the Government’s perspective and are respected in the courtroom,” says Toscher.

The highly admired Chambers USA described the firm as having a “hugely impressive track record in tax controversy.” It has regarded Toscher as “one of the top people for tax controversy work.”

Recently, the firm’s trial team served as co-counsel to the Michael Jackson Estate, landing a significant win in the United States Tax Court, substantially eliminating the billion-dollar tax liability asserted by the IRS.

### **Achieving Great Results**

Life can dramatically change for clients when they come under criminal tax investigation or are faced with crushing tax liabilities. The firm’s attorneys are on everybody’s go-to list of attorneys to retain because of their reputation and commitment to fight for clients and not give up until a just result is achieved.

“It is a critical moment in a person’s life,” says Toscher. “Helping clients get through these difficult situations is one of the reasons we practice law.”

Clients can trust that Hochman Salkin Toscher Perez attorneys are highly skilled to protect their interests and prevail in the most difficult matters. The firm is proud of its ability to resolve cases, often prior to reaching the courthouse steps. Most of their client “wins” come when they persuade the IRS or the Department of Justice to discontinue an investigation or resolve a case on a favorable basis for the client. They do not need to go to court in every case because the Government knows of the firm’s outstanding track record.

“We want to achieve the best possible result for clients, and we are persistent. We have cultivated a reputation and standing in the tax community such that when we say something, the Government listens,” says Toscher. “That’s valuable to our clients.”

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